



MINUTES OF A MEETING OF THE BOARD OF DIRECTORS

March 16th, 2020

A meeting of the Board of Directors (the “*Board*”) of the Folsom Lake Soccer League (the “*League*”), was held on Monday, March 16th, 2020 at the FLSL Office building at 193 Blue Ravine Rd, Suite 245.

Directors Present: Jody Silva, Jay Hendrickson, Francisco Stinnetti, Amy Lehmkuhl, Pete Phillips, Jose Rodriguez and Frank Ford. Non-voting: Kristin Lemay, Fritz Libby, Rey Harris, and Jo Studley.

Directors Absent: Bruce Magnani and Joelle Conway.

Guests: Lisa Davis

CALL TO ORDER

FLSL President, Jody Silva, called the meeting to order at 6:02 pm and Francisco Stinnetti FLSL Secretary, recorded the minutes. A quorum of directors were present.

APPROVAL OF PREVIOUS MEETING(S) MINUTES

Jody Silva requested a motion be made to approve the Minutes for the FLSL Board of Directors, Occuring on February 17, 2020. Amy Lehmkuhl made the first Motion. Frank Ford made the second Motion. **MOTION APPROVED.**

NEW BUSINESS:

Fees Collected: The Board discussed fair and equitable options regarding the redistribution of fees collected for the lost portion of the 2019/2020 season. Options for returning players include, the application of a credit toward their 2020/2021 season registration. Within this, the Board discussed staggering the credit based upon age group, as the older age groups pay more in fees. However, nothing was decided at this time. The matter will be discussed further at the April 20th meeting. Options in the interim included providing the players and teams with free/no-cost access to online training and fitness curriculums, in order to remain engaged and operating in good faith.

Coaches Pay: Fritz Libby discussed the issue of Coaches Pay, given the lost portion of the 2019/2020 season, acknowledging two potential options. Fritz acknowledged that it is best practice and only fair that we pay our coaches through the end of the season. More specifically, choosing not to do so would send a negative message to the quality coaches that we are seeking to retain. However, if we are financially constrained and unable to pay our coaches through the end of the season, we may want to explore the feasibility and legality of a low-interest loan to the approximately 2-3 coaches whose income is derived solely from coaching (assuming the season does not resume, prior to tryouts). Nothing was decided at this time. The matter will be discussed further at the April 20th meeting.

Budget: Amy Lehmkuhl provided an overview of the Folsom Soccer Club’s *Profit and Loss by Class*: FSC is reflecting a profit through February. However, we will see this decline, due to lost revenue. Assets: Just shy of \$600K in cash.

Hub: Fritz led a discussion seeking ways to better market the Hub as to be more identifiable with the Folsom Lake Surf Soccer Club. Consider sustained fundraising to supplement existing registration fees,

in order to provide players more competitive options and greater customer service. Fritz will bring additional information and fundraising options to the April 20th meeting.

REPORTS

FAA [KRISTIN LEMAY]

Ernie Sheldon is recovering from surgery. Contact Kristin if you wish to provide flowers.

NORCAL [REY HARRIS]

Shut down due to COVID-19. Nothing to report.

SURF EXECUTIVE DIRECTOR [FRITZ LIBBY]

Nothing additional to report.

VICE PRESIDENT [JAY HENDRICKSON]

Nothing to report.

TREASURER [AMY LEHMKUHL]

Nothing additional to report.

BUSINESS OPERATIONS MANAGER [KRISTIN LEMAY]

There is no longer an ARFC soccer club. As such, we may want to consider El Dorado Hills Soccer Club (EDHSC) joining us for interplay.

DIRECTOR OF SOCCER OPERATIONS [REY HARRIS]

Nothing additional to report.

RECREATIONAL DIRECTOR [JO STUDLEY]

We are currently looking at Jamboree Dates for August. The Grassroots course is scheduled for August. Our Mini League will be held in September and October.

COMMUNITY RELATIONS/OUTREACH [JOELLE CONWAY]

N/A

REFEREE MANAGER [BRUCE MAGNANI]

N/A

FSC MANAGER [JOSE RODRIGUEZ]

Registration begins April 1st.

RCSC MANAGER [FRANK FORD]

We awarded three (3) scholarships to our youth referees.

OYSC MANAGER [PETE PHILLIPS]

Orangevale Parks and Recreation closed down all facilities. We are continuing to struggle with the online registration; likely due to data compatibility issues. We found that if a coach's initial registration was four years ago, their information was not transferred over/uploaded. We are seeing Birth Certificate issues as well. The Rancho Jamboree is scheduled for August 22nd.

ACTION REQUIRED BUSINESS (AR's) FOR APRIL

N/A

NEXT MEETING SCHEDULED

TBD at 6:00 pm located at the FLSL office

Meeting adjourned at 7:35 pm

Francisco Stinetti | FLSL Secretary